# **COLLEEN MURPHY**

cemurphy211@gmail.com (847) 772-2066 | /in/cemurphy211

## **PROFESSIONAL SUMMARY**

Certified Agile Professional and servant leader with experience leading and creating high performing Agile teams in various environments. Proven track record of successfully guiding cross-functional teams to deliver high-quality products on time and within budget. Capable of fostering a culture of continuous improvement and maximizing team productivity. Leverages excellent communication and problemsolving skills to embrace Agile principles, remove impediments, adapt to change, and continuously innovate, resulting in improved collaboration, customer satisfaction, and successful project outcomes.

## **CERTIFICATIONS AND SKILLS**

- SAFe 6.0 Certified Scrum Master Scaled Agile
- Professional Scrum Master (PSM I) Scrum.org
- ICAgile Certified Professional (ICP) ICAgile
- Agile Team Facilitation (ICP-ATF) ICAgile
- Agile, Scrum, Kanban
- JIRA, Confluence, Atlassian
- Miro, Mural, ClickUp, Rally
- Office 365, Google Suite
- Servant leadership, teamwork, communication, organization, psychological safety, conflict resolution

# CORE QUALIFICATIONS AND SKILLS

- Skilled at facilitating internal communication, resolving conflict, and fostering effective collaboration/positive relationships among team members in a psychologically safe environment
- Proven ability to facilitate scrum ceremonies and work with multiple teams across various locations to drive continuous improvement in delivering value to stakeholders

# EXPERIENCE

#### SCRUM MASTER | Synergy Software, Client: Friendship Village

November 2022 – Present

- Facilitate Agile events including daily standups, sprint planning, sprint review, and sprint retrospective, driving improved communication and transparency within the team, resulting in a 15% reduction in sprint delivery time.
- Demonstrate servant leadership skills, fostering teamwork and collaboration among crossfunctional teams, leading to increased team morale and an improvement in project outcomes.
- Coach and mentor team members on Agile principles, including Scrum and Kanban.
  Implementing Agile has led to a 25% increase in team productivity and a 30% improvement in customer satisfaction ratings.
- Remove impediments and resolve conflicts to increase team efficiency and reduce project costs.
- Encourage a culture of continuous learning and experimentation, resulting in the successful adoption of new technologies due to team adaptability.
- Collaborate with Product Owner to prioritize backlog items based on business value and technical feasibility, resulting in a more streamlined development process. Support with translating product roadmaps into user stories within Jira.
- Utilize Jira to share development progress updates to stakeholders through burndown, velocity charts, and additional feedback metrics. Document necessary information in Confluence.

#### SCRUM MASTER, MARKETING PROJECT MANAGER | Stord

July 2021 – June 2023

- Implemented Agile practices to manage projects, resulting in an increase in team productivity and a 30% decrease in project completion time. Scheduled and lead team meetings including standups, sprint planning, backlog refinement, and retrospectives.
- Created Agile training materials to best coach marketing team in their Agile transformation.
- Worked closely with sales, account management, and customer success teams to keep Salesforce up-to-date in order to use HubSpot to communicate efficiently with stakeholders.
- Worked cross-functionally with various disciplines including product, sales, and people operations teams to optimize and implement new approaches to creating marketing materials and campaigns to create a stronger sales pipeline, boosting sales, and a stronger candidate pipeline for jobs across a variety of departments.
- Strengthened team dynamics through weekly one-on-ones to better understand individual needs in order to create a strong company culture and a psychologically safe team environment.
- Facilitated product scope discussions to reduce delivery times and increase efficiency and communicate pertinent information to both technical and non-technical stakeholders.
- Advocated for the use of Agile delivery concepts, business analysis tools, and techniques.
- Worked with cross-functional teams to collect and analyze data on product usage and user satisfaction, leading to the development of targeted marketing campaigns.

### ASSISTANT MANAGER, PROJECT MANAGER | Sherwin-Williams

- Implemented data-driven approaches to optimize target audience segmentation and messaging for marketing materials, resulting in an increase in conversion rates.
- Collaborated with management and internal stakeholders to identify and implement changes to systems and processes to increase efficiency.
- Developed customized workshops on product differentiation techniques to client-facing teams.
- Streamlined communication channels with clients implementing weekly progress reports and holding monthly check-ins with customers and store managers.
- Developed and executed a comprehensive project plan to deliver new business reports to district management stakeholders.

## SALES ANALYST | iHeartMedia

- Developed an efficient workflow process for the multi-market sales team, increasing productivity of account executives, saving an average of 2 hours per day per employee.
- Built and implemented training programs for account executives on new CRM systems, improving data hygiene and data accuracy.
- Analyzed customer data and local station reports to identify patterns in repeating errors and room for improvement for the sales and programming teams.
- Led strategic thinking sessions with cross-functional teams to identify new market opportunities and to create innovative solutions, resulting in the launch of two new customer initiatives.

# EDUCATION

SAINT LOUIS UNIVERSITY | St. Louis, MO
 Bachelor of Arts in Communication – Public Relations & Advertising
 Marketing Minor, Psychology Minor
 SAINT LOUIS UNIVERSITY MADRID | Madrid, Spain

## October 2018 – February 2020

August 2020 – July 2021